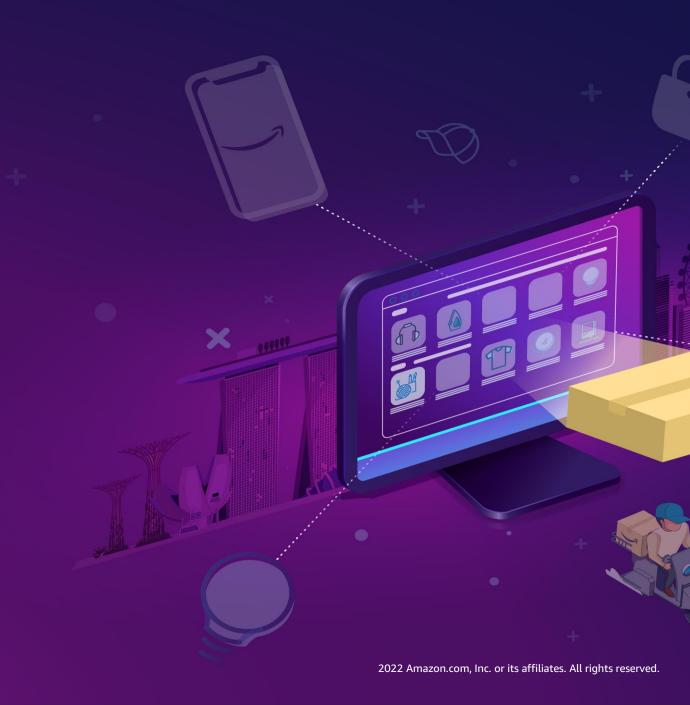


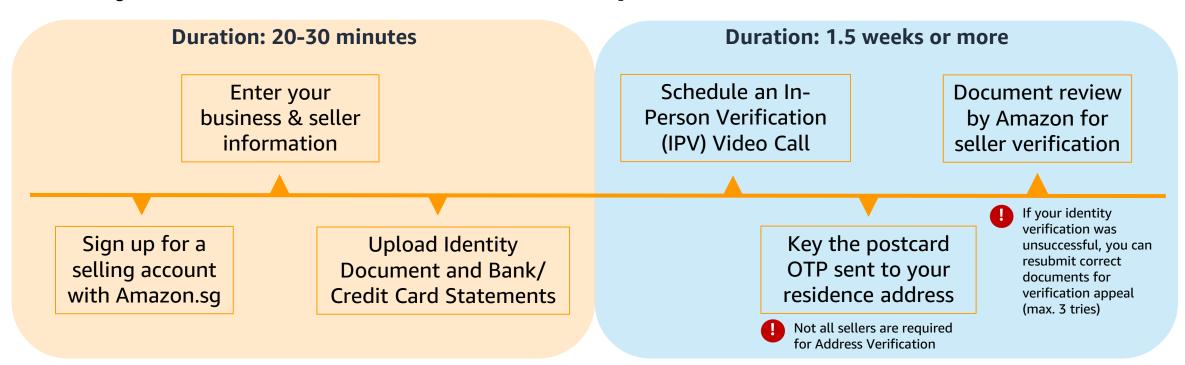
Overview of the Registration Process



Amazon Southeast Asia Seller Summit 2022

Registration Process Overview

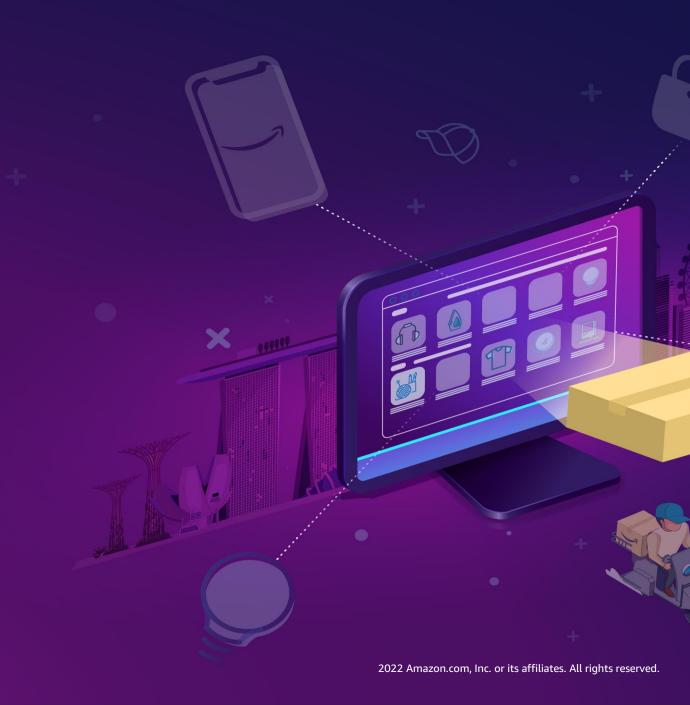
- Get a free* selling account upon successful registration
- Easily sell to 22 other Amazon marketplaces



*Pay \$\$0 monthly subscription fees to sell on Amazon.sg. Monthly subscription fees apply when you choose to sell to other Amazon marketplaces.



Things you'll need before you start



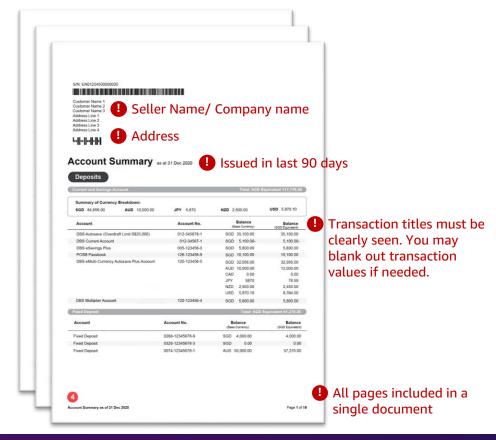
Amazon Southeast Asia Seller Summit 2022

Things you'll need before you start

Seller Identity Documents

Bank/ Credit Card Statement

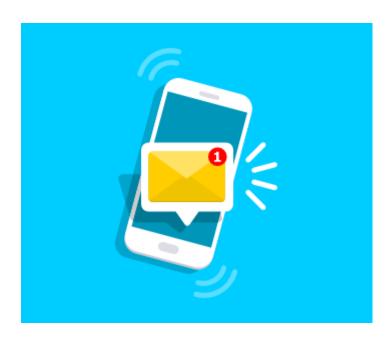




signature page

Things you'll need before you start

- Mobile number
- Email Address

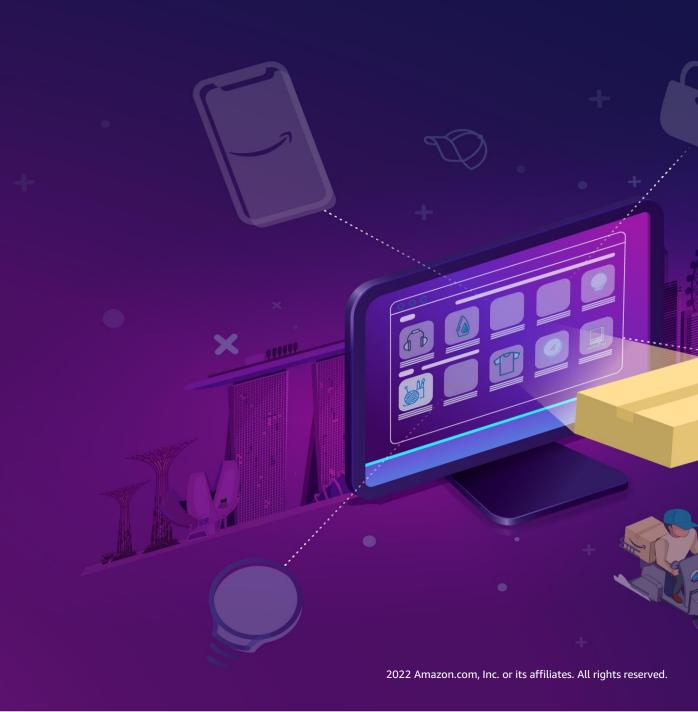


 Business Registration No. (UEN/ACRA)





Start Registration



Sign up for a new seller account

Step 1) Visit https://sell.amazon.com.sg/

- Select "Sell on Amazon.sg"
- Click on "Get Started"

Step 2) Create an account on Seller Central

- Click "Create your Amazon account"
- Fill in your new log-in fields and Click "Next"

Tip:

If you're advised that your email address already exists, this could be because you had used it to create a shopper/ seller account with Amazon before. Please use a new email address or log in with your existing email address to continue.



Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Create Account

Enter Business & Seller Info

Upload Documents

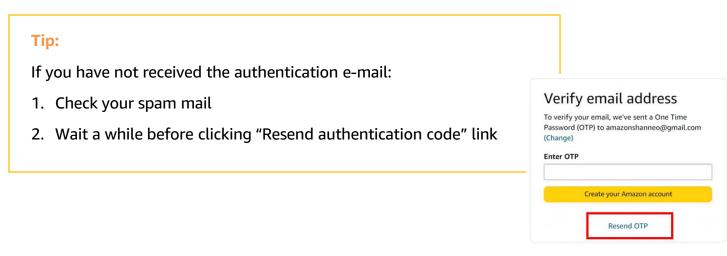
Schedule Video Call

Enter Postcard OTP

Sign up for a new seller account

Step 3) Verify your email address

- Check your email inbox for a 6-digit code from Amazon
- Enter the code and click "Create your Amazon account"



Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Create Account

Enter Business & Seller Info

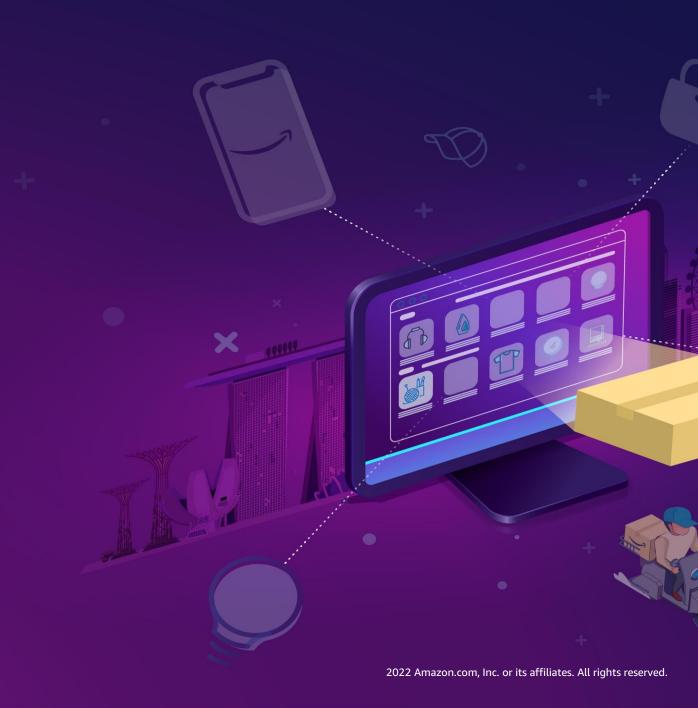
Upload Documents

Schedule Video Call

Enter Postcard OTP



Tell us about you and your business



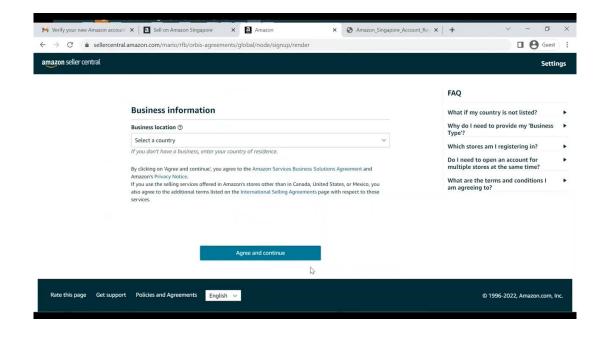
Business Location & Type

Step 1) Select your business location from the drop-down menu

Select the **country where your business is** registered if you have a business:

or

Select your **country of residence** if you <u>do</u> not have a business:



Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Create Account

Enter Business & Seller Info

Upload Documents

Schedule Video Call

Enter Postcard OTP

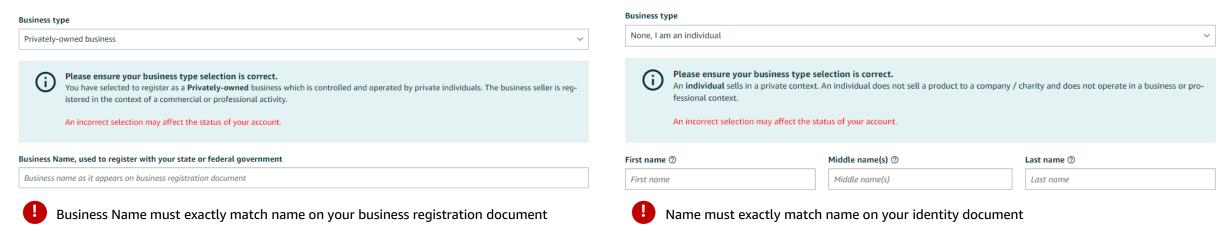
Business Location & Type

Step 1) Select your business type from the drop-down menu and:

Enter your Company's legal name if your Business Type is State-owned/ Publicly-listed/ Privately-owned/ Charity:



Enter your First name and Last name if you are an individual seller:



Create Account

Enter Business & Seller Info

Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Upload Documents

Schedule Video Call

Enter Postcard OTP

Business Location & Type

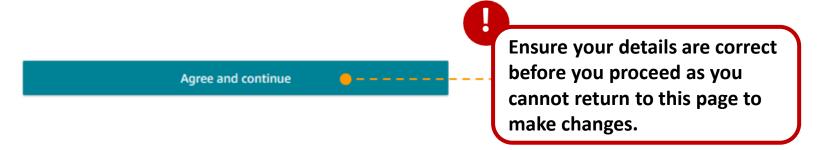
Step 3) Click "Agree and continue" after reading the Amazon Services **Business Solutions Agreement**



I confirm my business location and type are correct, and I understand that this information cannot be changed later.

By clicking on 'Agree and continue', you agree to accept the following policies, agreements and notices:

By clicking on 'Agree and continue', you agree to the Amazon Services Business Solutions Agreement and Amazon's Privacy Notice. If you use the selling services offered in Amazon's stores other than in Singapore, you also agree to the additional terms listed on the International Selling Agreements page with respect to those services.



Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Create Account

Enter Business & Seller Info

Upload Documents

Schedule Video Call

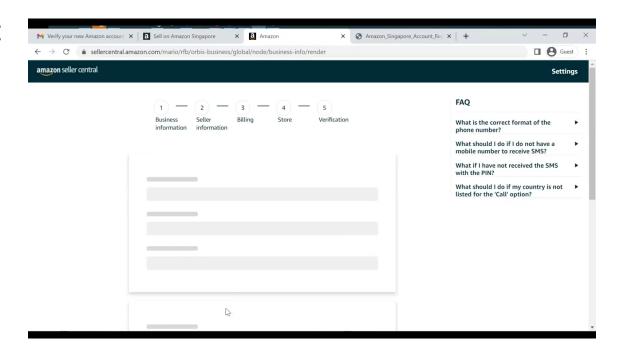
Enter Postcard OTP

Business Information

If you indicated that you have a business:

Step 1) Enter all required information about the company

Step 2) Complete SMS verification and click "Next"



Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Create Account

Enter Business & Seller Info

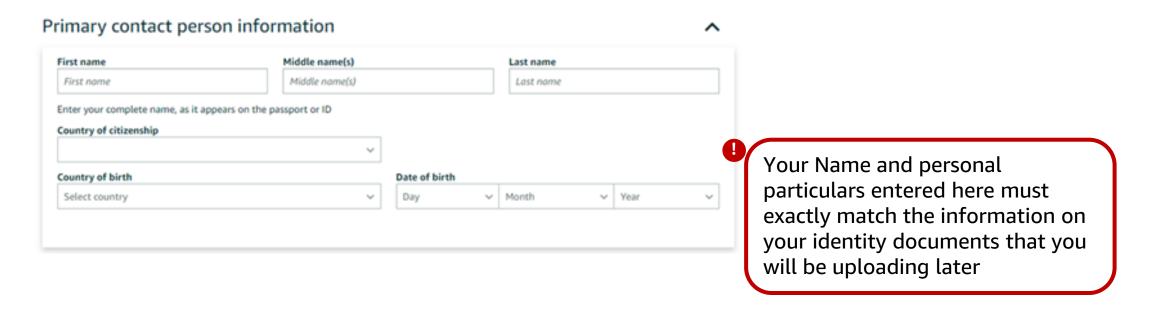
Upload Documents

Schedule Video Call

Enter Postcard OTP

Seller Information

Step 1) Fill in your full name and personal particulars:



Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Create Account

Enter Business & Seller Info

Upload Documents

Schedule Video Call

Enter Postcard OTP

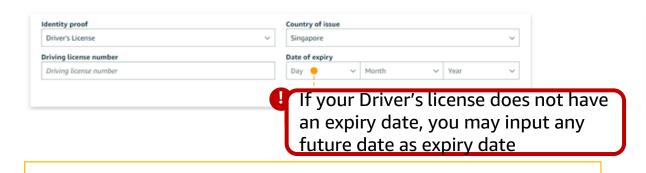
Seller Information

Step 2) Choose your preferred identity proof (Passport/ Driver's License/ National ID) and enter its details correctly:

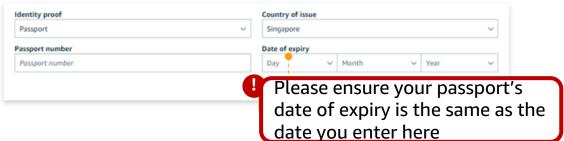
Driver's License/ National ID Card



Passport



Tip: If you wish to use your National ID, but do not see it as an option, you may choose 'Driver's License' option to enter your National ID details.



Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Create Account

Enter Business & Seller Info

Upload Documents

Schedule Video Call

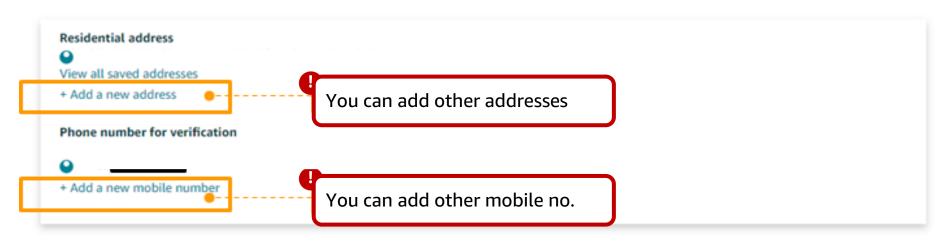
Enter Postcard OTP

Seller Information

Step 3) Ensure Residential Address matches the address on your passport/ID

• If it does not, please add a new address that meets the criteria.

Step 4) Check that your Phone number is correct



Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Create Account

Enter Business & Seller Info

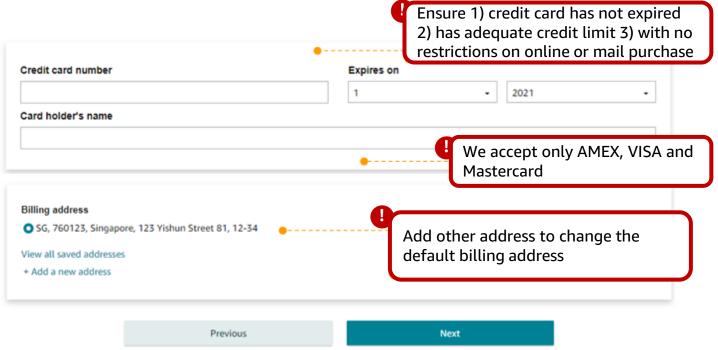
Upload Documents

Schedule Video Call

Enter Postcard OTP

Billing Information

Enter your credit card information



Note:

- The credit card holder and person registering account do not need to be the same individual. Corporate accounts can also use personal credit card but we would recommend that you use credit card of the legal representative/ beneficial owner
- Your credit card information is required to:
- 1) Make payment for monthly subscription fee on Amazon marketplaces (waived till 31 Dec 2023 for selling on Singapore marketplace only)
- 2) and if you have negative balance in your account at the end of a settlement period.

Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Create Account

Enter Business & Seller Info

Upload Documents

Schedule Video Call

Enter Postcard OTP

Store and Product Information

Enter a store name and tell us about your products:

Store and Product Information

Answer a few questions about your business so we can best assist you during onboarding. The answers you provide do not impact your ability to register for a Please enter Store Enter a name for your store name in English Do you have Universal Product Codes (UPCs) for all your products? Are you the manufacturer or brand owner (or agent or representative of the brand) for any of the products you want to sell on Amazon? Some of them

Note:

- You can change your store name any time after you complete registration in your seller account settings
- You can still sell on Amazon even if your products do not have barcodes (request for exemption after you complete registration)

Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Create Account

Enter Business & Seller Info

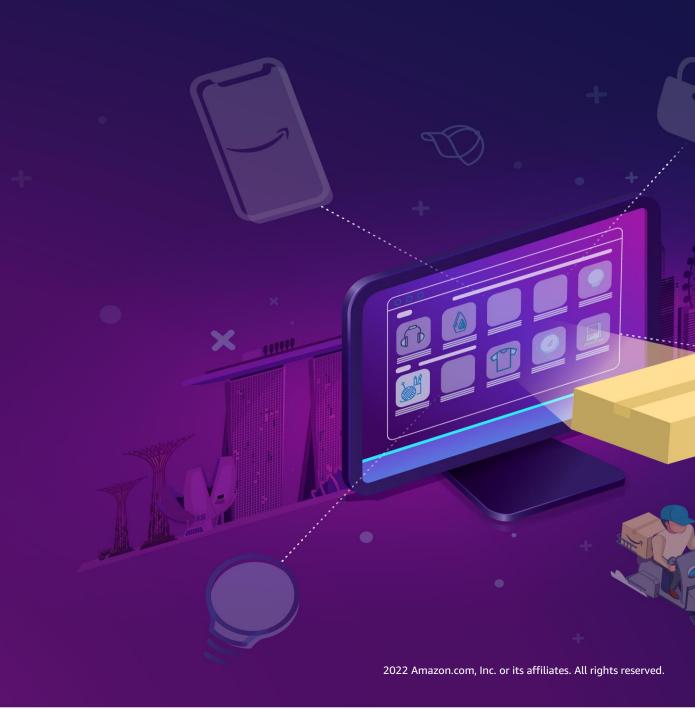
Upload Documents

Schedule Video Call

Enter Postcard OTP



Upload your identity and bank documents



Upload Documents

Step 1) Upload your Passport/ National **ID Card/ Driver's License**

- Passport must include signature page
- Must show front and back of card
- Document must not have expired

- Screenshots are not accepted. Must be scanned images or a photo taken.
- Document cannot be cropped of, must be readable and in color
- Acceptable files: png, tiff, tif, jpg, ipeg and pdf format in <50MB
- Document information (e.g. Name, Expiry Date, Identity Number) must exactly match information entered in registration
- Document must be in acceptable languages (Chinese, English, French, German, Italian, Japanese, Thai, Vietnamese, Hindi, Spanish, Swedish, Polish).
- Otherwise, provide notarized translations in a supported language with stamp and signature on document. Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

| Business name | ABC Pte Ltd | |
|-----------------------------------|--|--|
| Unique Entity Number/AG Number | CRA E123983TY | |
| Business address | 123 Yishun Street 81 12-34 Singapore 760123 SG | |
| rimary contact person in | nformation | |
| Name | tset test | |
| Date of birth | 5 Mar 1996 | |
| Country of birth | Singapore | |
| Country of citizenship | Singapore | |
| Identity data | Passport # E123455124 Date of expiry 5 May 2027 Country of issue Singapore | |
| Residential address | 123 Yishun Street 81 12-34 Singapore 760123 SG | ID type required depends on what you had entered in registration steps |
| Passport document | | Upload Passport |
| Proof of Address | Bank account statement | ~ |
| | _ | Upload Document |
| | Previous | Next |

Create Account

Enter Business & Seller Info

Upload Documents

Schedule Video Call

Business information

Enter Postcard OTP

Upload Documents

Step 2) Upload your personal or **Company Bank/ Credit Card Statement**

- Statement must show transaction activity.
- Must show all pages of statements
- Document must be issued in last 90 days
- Pictures of a credit card or bank card are not accepted

- Screenshots are not accepted. Must be scanned images or a photo taken.
- Document cannot Acceptable files: be cropped of, must be readable and in color
 - png, tiff, tif, jpg, ipeg and pdf format in <50MB
- Statement must have a visible address
- Name on statement must match Seller's name or Company name provided during registration
- Document must be in acceptable languages (Chinese, English, French, German, Italian, Japanese, Thai, Vietnamese, Hindi, Spanish, Swedish, Polish).
 - Otherwise, provide notarized translations in a supported language with stamp and signature on document.

Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

ABC Pte Ltd **Business** name Unique Entity Number/ACRA E123983TY **Business address** 123 Yishun Street 81 12-34 Singapore 760123 Primary contact person information Name tset test Date of birth 5 Mar 1996 Country of birth Singapore Country of citizenship Singapore Identity data Passport # E123455124 Date of expiry 5 May 2027 Country of issue Singapore 123 Yishun Street 81 12-34 Residential address Singapore 760123 Passport document Select Bank account or credit card statement **Proof of Address** Bank account statement **Upload Document** Previous Next

Create Account

Enter Business & Seller Info

Upload Documents

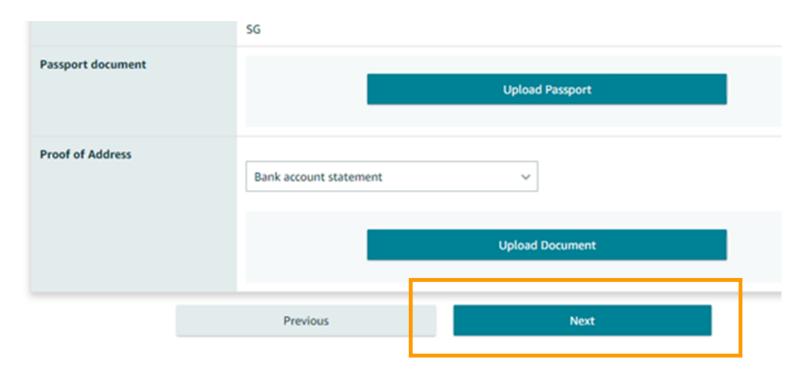
Schedule Video Call

Business information

Enter Postcard OTP

Upload Documents

Step 3) Click "Next" to submit for Amazon's review



Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Create Account

Enter Business & Seller Info

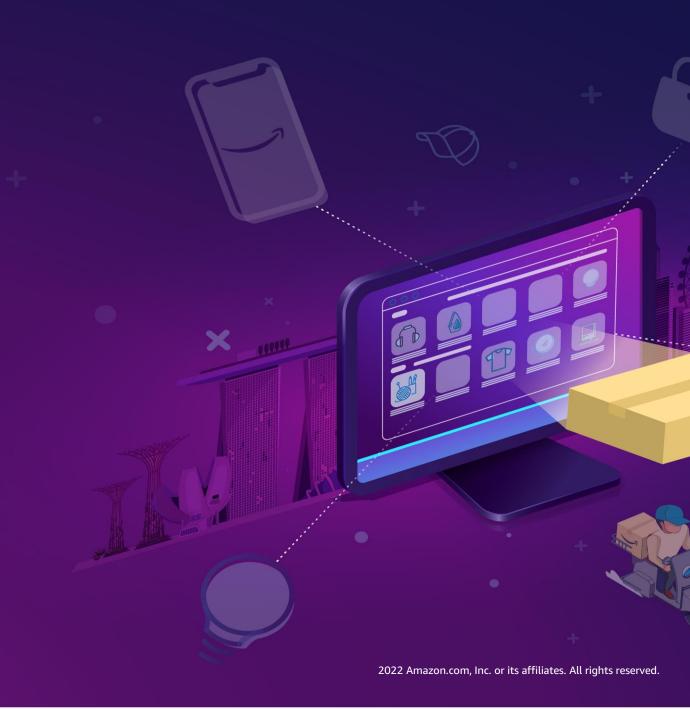
Upload Documents

Schedule Video Call

Enter Postcard OTP

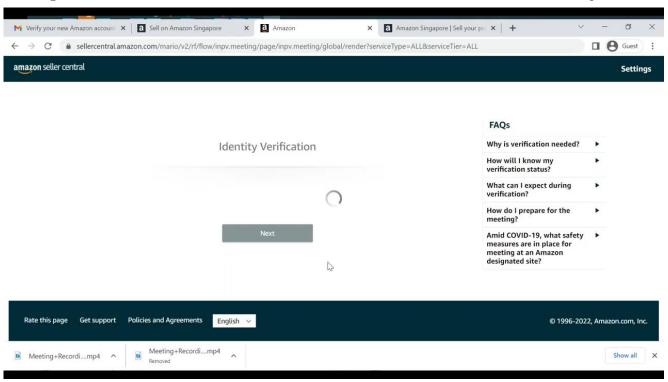


Schedule a Video Call for In-Person-Verification



Schedule a Video Call

Step 1) Select 'Scheduled Video Call' depending on your availability



Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Create Account

Enter Business & Seller Info

Upload Documents

Schedule Video Call

Enter Postcard OTP

Schedule a Video Call

Step 1) Select 'Scheduled Video Call' depending on your availability and click 'Next'

Step 2) Acknowledge T&Cs and click "Next" to confirm IPV appointment

Step 3) Log-in to <u>Seller Central</u> on the scheduled date and click "Join Video Call"

Note: Ensure you have the following when you join the call:

- 1. The documents you uploaded during application
- 2. A stable network connection
- 3. A front-facing webcam, microphone, speaker, and permissions granted for browser access
- 4. A compatible web browser like Safari or Google Chrome browser

Create Account

Enter Business & Seller Info

Upload Documents

Schedule Video Call

Enter Postcard OTP

Step 1)

Please choose a date and time to schedule an appointment, and click Next to confirm your appointment. All appointment times shown in Singapore Standard Time. Please plan for approximately 20 minute appointment. 12 AM 12:20 AM 12:40 AM 1 AM 1:20 AM 1:40 AM 2 AM 2:20 AM 2:40 AM 3:20 AM 3:40 AM 4 AM 4:20 AM 4:40 AM 5 AM English (US) 5:40 AM 6 AM Français 6:40 AM 7 AM Português 7:40 AM 8 AM Polskie Svenska Dutch ไทย Tiếng Việt English (US) hat if my documents are not in English or notarized English translations, I will not be able to complete the identity verification and I will have to schedule a new appointment for the video call interview. Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Previous

Next

Choose a date and time that you are available for an estimated 20 mins video call appointment with our Associate.

The appointment times shown should be reflected per your computer's time zone at the point of registration

Select your preferred language for your video call

Check this box and click 'Next' to confirm

Appointment time



- · December 31, 2021, 5:00 PM Singapore Standard
- · Along with identity verification, you may also be required to complete address verification. We will post an OTP within 5-8 business days, to the address you provided.

Documents



At the appointment, you will need the original documents that you uploaded during registration:

- · A valid government issued photo ID document · A bank/credit card statement issued in the last 180
- · Click here to view additional guidelines on documents.

Guidelines



- · Join the call on time from a quiet place and ensure that your internet bandwidth is adequate
- · Please follow appropriate call etiquettes, as you and the Amazon associate will both be visible to each other on video.
- We will send an email with more details within 24
- For questions or concerns, contact us

Privacy policy



- and security
- · We handle your data in accordance with our Privacy Notice
- · We will verify your identity using the identity documents you uploaded

Device and software



 We may record the video call for quality assurance
 You can join the video call on personal computer, laptop, mobile phone with front-facing webcam, microphone, speakers and Safari browser on iOS devices, or Google Chrome browser on other devices.

Language



- We will support English (US).
- · If you have a different language of preference, please bring an interpreter with you to the appointment.

Notice



Check this box to acknowledge terms of the video call session



- -- The video call may be monitored or recorded for training, security, and quality assurance purposes. I will not take pictures of or record the video call, nor will I post the recording on public platforms
- -- Amazon takes the safety and security of our store seriously and we may investigate, report to law enforcement, and/or pursue legal claims against individuals who provide false information or complete identity verification on behalf of someone else to circumvent Amazon's security systems.

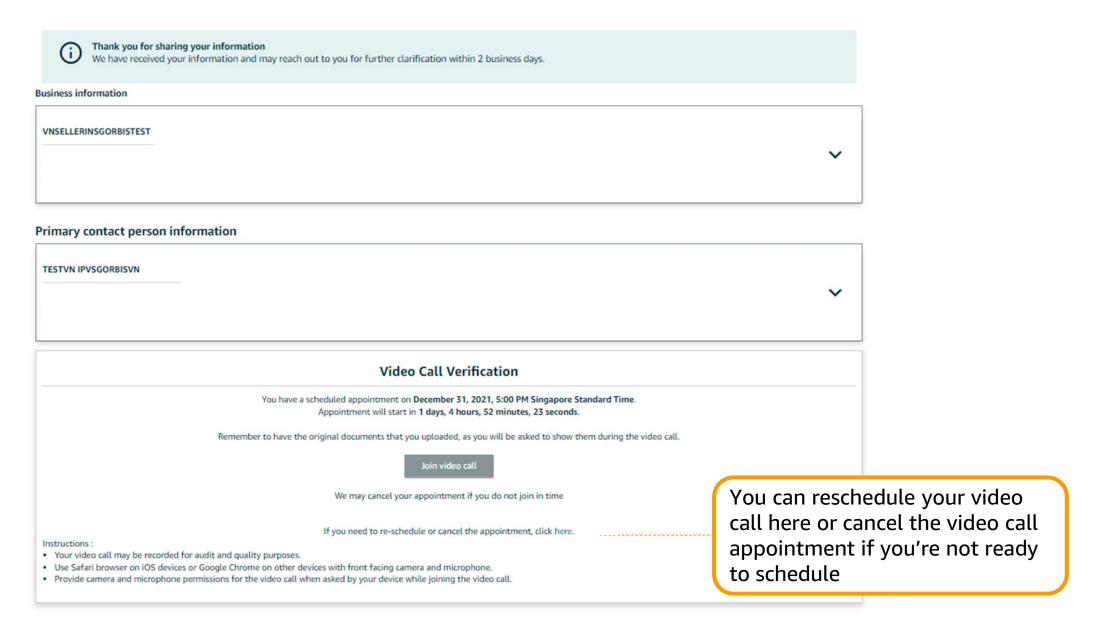
You MUST click "Next" in order to get your appointment confirmed

Previous

Next

Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Step 3)



Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

What happens after the call?

 Amazon will review your case internally and may reach out to you for further clarification within 2-3 business days (if needed)

If you missed your original appointment and did not attend, you will receive a prompt when you log in to Seller Central. Please reschedule and be sure to be on time for the new appointment

Create Account

Enter Business & Seller Info

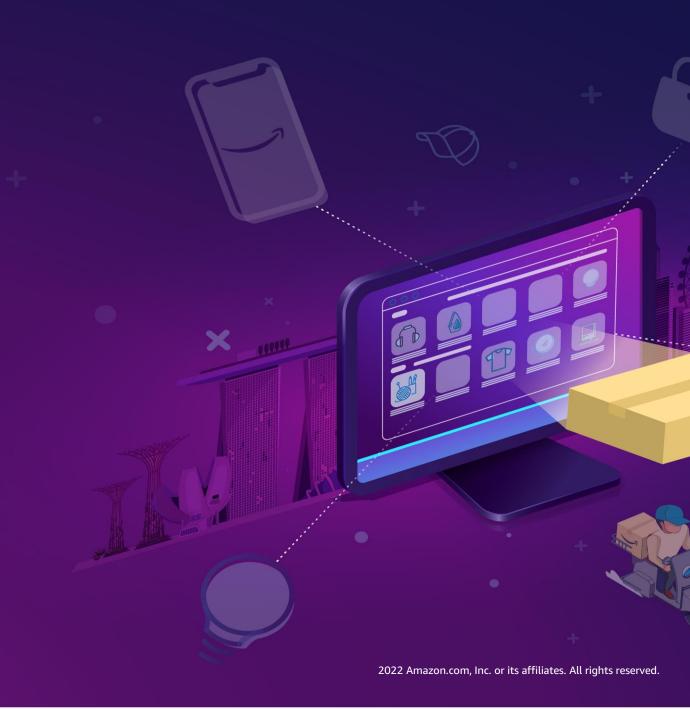
Upload Documents

Schedule Video Call

Enter Postcard OTP



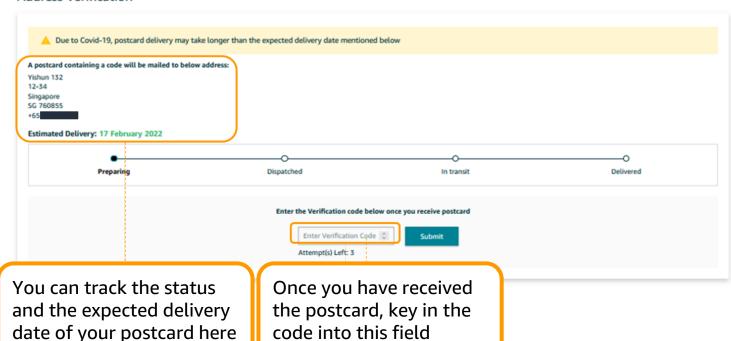
Enter Postcard OTP for Address Verification



Enter Postcard OTP

(In some cases, sellers are further verified with a Postcard OTP) **Enter the Postcard's 6-digit OTP in Seller Central:**

Address Verification



Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Create Account

Enter Business & Seller Info

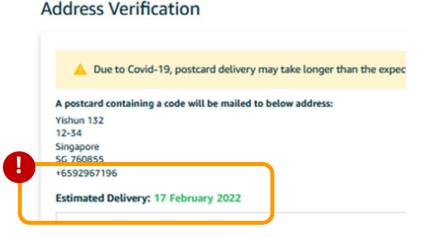
Upload Documents

Schedule Video Call

Enter Postcard OTP

What if I didn't receive the Postcard?

If you did not receive the postcard by the estimated delivery date indicated, please write in to amazonsellersg@amazon.sq or your Account Manager with your email address used to register for your selling account for further assistance.



Create Account

Enter Business & Seller Info

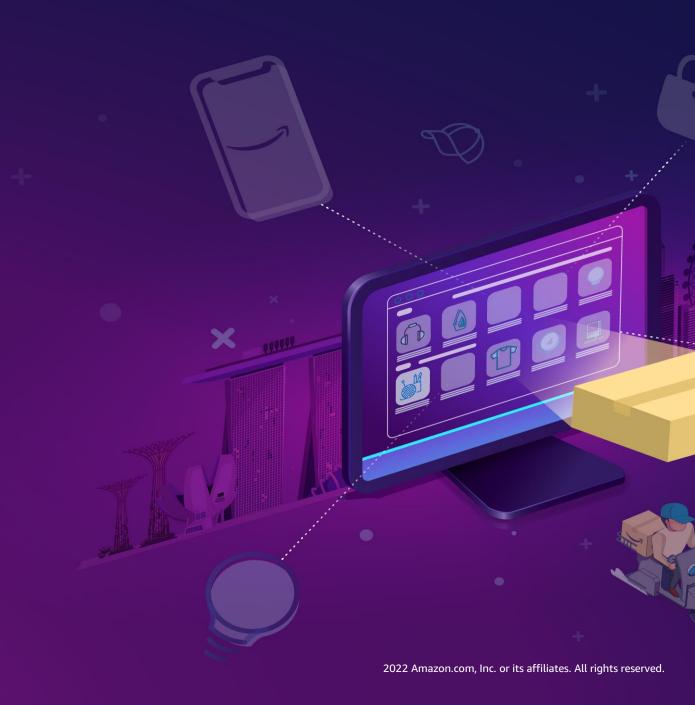
Upload Documents

Schedule Video Call

Enter Postcard OTP



Document verification by Amazon



Amazon Southeast Asia Seller Summit 2022

What happens next?

Amazon's Seller Identity Verification team will review all of the information and documents you submitted and this process usually takes up to 2-3 business days after you have completed In-Person Verification call / and Address OTP verification.

Successful Application

If you did not receive any email notifications, please log in to Seller Central 3 business days later to check if you can access Seller Central Home Page to start listing your products.

Unsuccessful Application

You will receive an email if your submitted documents were unsuccessful. Please review your documents against the requirements and resubmit your documents in Seller Central.

Create Account

Enter Business & Seller Info

Upload Documents

Schedule Video Call

Enter Postcard OTP

I am unable to resubmit my documents

If you have exceeded the maximum limit of 3 resubmission tries, or if you do not see an option to resubmit your documents in Seller Central:

- Send your revised documents to our Selling Partner Support (SPS) via **Get Support**
 - SPS team will raise your appeal request to an internal Review team who will review your documents again and respond to you via email.



2. If you cannot get adequate help, drop us a direct message on our **Amazon Singapore** Facebook Page with your email address used to register for Amazon Singapore selling account.

Create Account

Enter Business & Seller Info

Upload Documents

Schedule Video Call

Enter Postcard OTP

My account is deactivated

In some cases, Amazon may suspend some Seller accounts and request for more information at any time after seller's registration completion, in order to maintain a trustworthy Store for buyers and Sellers.

Reactivate your account

If you believe there has been an error, you may refer to this **Account Reactivation Guide** to appeal and reactivate your account.

Create Account

Enter Business & Seller Info

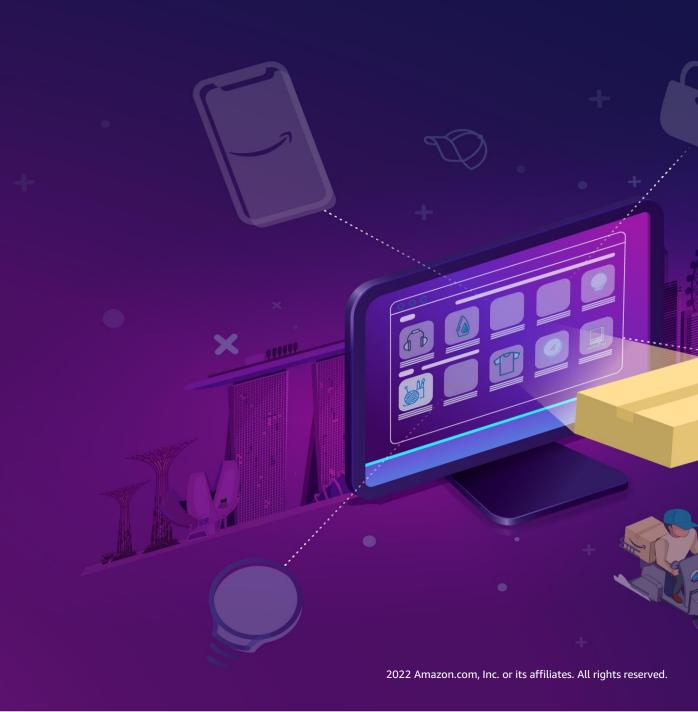
Upload Documents

Schedule Video Call

Enter Postcard OTP



FAQs



My documents were declined, what should I do?

Step 1) Ensure **documents criteria** are met

Step 2) Resubmit your documents in Seller Central

For security reasons, we only accept documents uploaded to this page. It has been designed to help protect the information we need for verification.

If you are unable to resubmit, please appeal with your documents:

Step 1) Resubmit your documents via 'Get Support'.

Our Selling Partner Support team will raise your appeal request to an internal Review team who will respond to you via email.

My passport has no signature, can it be accepted?

No, it is not acceptable. All passports across the world has a signature section. For some countries it is on a different page (e.g. Singapore) – please check other pages in your passport for the bearer's signature page.



What can I do if my documents are not supported within the list of acceptable languages?

Please submit notarized translations (must be accompanied with stamp and signature on document). Acceptable document languages: Arabic, Chinese, Dutch, English, French, German, Hindi, Italian, Japanese, Polish, Portuguese, Spanish, Swedish, Tamil, Thai, Turkish, Viet.

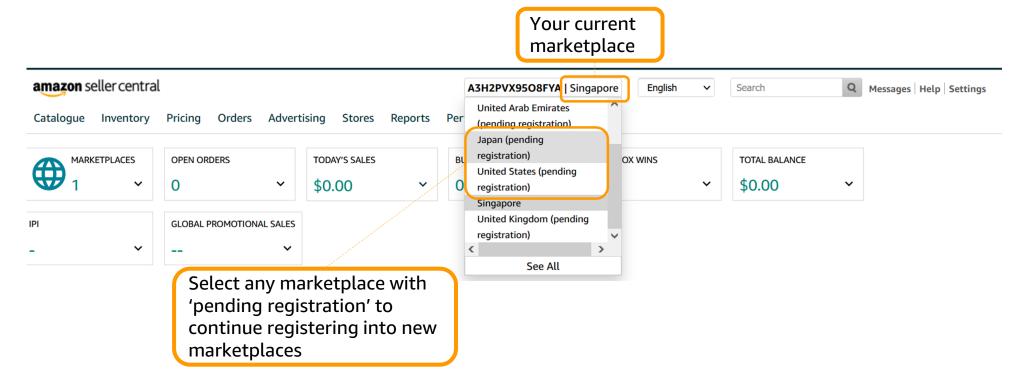
Can I create multiple selling accounts on Singapore store, or across different Amazon stores?

You may only maintain one Seller Central account for each region in which you sell unless you have a legitimate business need to open a second account and all of your accounts are in good standing. If you have a legitimate business need, provide below information via 'Get <u>Support</u>' to appeal:

- 1) Business justification for registering multiple accounts on Amazon stores.
- 2) Provide a list of Amazon accounts and email addresses currently registered

How can I expand to other Marketplaces

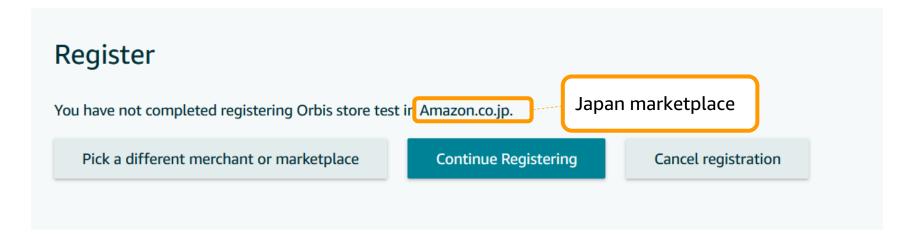
Step 1) Select your marketplace of interest from the drop down list located at Home Page



Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

How can I expand to other Marketplaces

Step 2) Select 'Continue Registering' and you can start listing in the new marketplace



Do not choose 'cancel registration' if you wish to return to previous page as it would terminate your accounts. Click "Pick a different merchant or marketplace" instead if you wish to return to previous page.

Registration references are from Amazon Seller Central demo account for the purpose of this presentation only.

Need more support?

Step-by-step Registration Guide



Direct Message Amazon Singapore Facebook Page



Thank you